

## BANGLADESH SOURCING - CATEGORY BRIEF

# Furniture & Wood Products Buyer Guide.

Furniture and wood-product programs built around drawings, materials, finishes and freight-aware packaging.

**Purpose:** Use this guide to build a sourcing brief before sampling or quotation. Exact commercial terms depend on the product, specification, quantity, destination and current supplier capability.

## PRODUCT DIRECTIONS

## Where a buyer brief can **start**.

- + Tables, chairs and stools
- + Shelving and storage furniture
- + Accent and occasional furniture
- + Wooden home accessories
- + Rattan / cane furniture where suitable
- + Hospitality and private-label programs

## COMMERCIAL PLANNING

## What buyers can plan around.

|                                                                                                                                                                                        |                                                                                                                                                                                       |
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| <b>Order planning</b><br>MOQ and container economics depend on product dimensions, material, finish and packing density. Mixed-SKU/container programs can be assessed where practical. | <b>Customization</b><br>Dimensions, timber/material, stain/paint, hardware, upholstery, knock-down construction, labeling and carton configuration can be developed to specification. |
| <b>Timing</b><br>Sampling, tooling/jigs, finish approvals and bulk production timing are confirmed after drawings, materials and packaging are locked.                                 | <b>Quality</b><br>Material, dimensions, construction, finish consistency, hardware and export packaging should be part of the agreed inspection standard.                             |

## QUOTE BRIEF

## Send these details for a useful response.

☐ Drawing, dimensions and intended use

☐ Timber / material specification

☐ Construction and hardware requirements

☐ Stain, paint, upholstery or finish

☐ Assembly / knock-down requirements

☐ Packaging, quantity and destination

**Important:** This guide is a sourcing-planning resource, not a product specification or commercial offer. Product compliance, certifications, labeling, testing and documentation must be confirmed for the exact product and destination market.